

PLANNED LIGHTING UPGRADE MAINTENANCE AGREEMENT (PLUM)

This Planned Lighting Upgrades Maintenance Agreement, entered into on the ___ day of _____, _____, is made between Lumenal Lighting, LLC and _____.

Why Choose Planned Lighting Upgrade Maintenance?

Lumenal Lighting's **PLUM** service program gives clients the opportunity to replace existing legacy lamps and ballasts with LED equivalent for long-term maintenance & energy savings and to future-proof existing fixtures against legacy material shortages, long lead times, and obsolescence.

Scope of Work

Lumenal Lighting, LLC will provide the following requested services, as indicated below:

- | | |
|--|---|
| Check Interior Lighting | Adjust Time Clocks as needed |
| Check Exterior Lighting | Services Not to Exceed (NTE): \$_____ per visit |
| Replace existing lamps with LED equivalent | Services over the NTE will be Quoted for Follow Up |
| Bypass existing ballasts as applicable for LED | Lighting Consultant will be dispatched for projects |
| Test Photocells, if accessible by ladder | requiring LED Fixture Upgrade |
| Check Signage Lighting (excludes neon) | |

Frequency

Lumenal Lighting Technician(s) will conduct an on-site inspection, repair, and/or upgrade of your lighting systems and controls systems per the scope of work in above:

Monthly

Quarterly

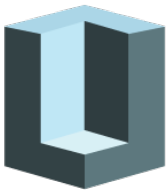
Bi-Annually

| Service Plan Pricing | Trip Charge | Out of Area Trip Charge | Standard Electrician Labor |
|----------------------|-------------|-------------------------|----------------------------|
| General Call-In Rate | \$185 | \$305 | \$150/hour |
| PLUM Bi-Annual Plan | \$135 | \$305 | \$140/hour |
| PLUM Quarterly Plan | \$135 | \$305 | \$135/hour |
| PLUM Monthly Plan | Waived | \$305 | \$130/hour |

10-YEAR SAVINGS SAMPLE

| | Traditional Maintenance | PLUM Service Agreement |
|--------------------------------|-------------------------|------------------------|
| Metal Halide Lamp Costs | \$80 x 2 lamps | N/A |
| Metal Halide Ballast Costs | \$550 | N/A |
| LED Lamp Upgrade | N/A | \$275 |
| Estimated Labor Costs | \$1,120 | \$390 |
| Estimated Bucket Truck Costs | \$250 x 2 visits | \$250 |
| Estimated Energy Costs | \$1,800 | \$450 |
| Cost of Ownership for 10 years | \$4,080 | \$1,365 |





Lamp Sample Pricing

| | |
|---|--------------|
| LED Type B T8 linear lamps to replace Fluorescent (4' or under) | \$12.99/each |
| LED Type B T8 linear lamps to replace Fluorescent (Over 4') | \$44.99/each |
| LED Type B lamps to replace PL Compact Fluorescent | \$19.99/each |
| LED Screw in A lamps to replace Incandescent or CFL | \$7.99/each |
| LED Type B lamps to replace 100W HID Exterior Lamp | \$135/each |
| LED Type B lamps to replace 250W HID Exterior Lamp | \$250/each |
| LED Type B lamps to replace 400W HID Exterior Lamp | \$275/each |

Other Lamps & Miscellaneous Materials

| | |
|---------------------------|-----|
| Repair/Retrofit Materials | TBD |
|---------------------------|-----|

Permits

| | |
|-------------------------------|--------|
| Electrical Permit as required | \$300+ |
|-------------------------------|--------|

Equipment

| | |
|--------------------------|--------------|
| Bucket Truck (under 30') | \$250/day |
| Specialty Interior Lifts | Market Price |
| Boom Lift (over 30') | Market Price |
| Ferry/Tolls | Market Price |

Disposal/Recycling

| | | | |
|----------------------------------|-------------|------------------|--------------|
| Fluorescent lamps 4' or under | \$1.70/each | Batteries | \$6.00/each |
| Fluorescent lamps above 4' | \$3.50/each | HID Lamps | \$4.25/each |
| Compact Fluorescent lamps | \$2.50/each | HID Ballasts | \$7.00/each |
| Fluorescent ballasts/LED Drivers | \$3.75/each | Fixture Disposal | \$18.00/each |

Excluded from Scope

Scope of work assumes facility complies with applicable electrical code standards. If not, Lumenal Lighting will correct the deficiency or refrain from providing services. Correcting electrical deficiencies will be priced as time and materials. Voltage surge corrections are not part of this agreement and should be addressed by the client's local electric utility company.

Warranty

All electrical labor and materials are provided with a one-year warranty. If the manufacturer's warranty is longer, that warranty will be applied.

Insurance & Security

Lumenal Lighting, LLC will carry Comprehensive Liability Insurance and Workman's Compensation Insurance. All technicians will be in Lumenal Lighting logoed attire and vehicles will be well-marked with the company logo to ensure tenant and employee comfort.

Duration

Either party may discontinue services with a 30-day written notice to the other party.



LUMENAL
LIGHTING®

Contact Luminal PLUM Service
or Scan:



Terms and Conditions

Luminal Lighting shall have access to the facility to provide services as indicated above. Client agrees to notify Luminal Lighting promptly upon observation of any unusual operating conditions. Client agrees that Luminal Lighting will not be liable for any lost profits, consequential damages, or any claim of demand against the client by any third party. Service charges will be invoiced in advance, except for time and material account and/or extra work. Payment for service is due 30 days from receipt of the invoice. A late charge of \$15 will be applied to all unpaid invoices following the 30-day term. An interest rate charge of 12% per annum will be applied to all late balances. All collections fees for non-payment will be charged to and paid by the Client.

Bill to Information:

Name: _____

Address: _____

Email: _____

Phone Number: _____

Agreement

This agreement is approved by the authorized officers of Client and Luminal Lighting, LLC.

Client Name: _____

Luminal Lighting, LLC

Signature: _____

Signature: _____

Print Name: _____

Print Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Disclaimer: The information contained in this proposal shall remain the exclusive property of Luminal Lighting, LLC. By accepting this proposal, the receiving party acknowledges that the information contained in this proposal is being received subject to Luminal Lighting's ownership rights in such information and is subject to all relevant intellectual and/or proprietary property rights of Luminal Lighting.